

MLS of Greater Cincinnati ---- Monthly Update ---- Revised: 23-October-2009

2007 - 2008	2008					2008 Total/Avg Full Year	Jan-Dec. Variance 07-'08											2009 SEP	% Sept Variance 08-'09	2009 Total/Avg YTD	Jan-Sept Variance 08-'09	Sept 09 to Highest # in Mar. 07
	AUG	SEP	OCT	NOV	DEC			JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG							
Membership:																						
Offices	708	701	695	693	692	699	-1.18%	691	688	672	670	667	670	670	670	672	-4.14%	674	-3.77%	-5.88%		
Licensees	5,591	5,551	5,471	5,427	5,394	5,599	-6.48%	5,224	5,239	5,208	5,206	5,213	5,228	5,158	5,195	5,159	-7.06%	5,203	-7.98%	-14.83%		
Active Inventory	21,416	21,137	20,465	19,671	17,791	20,402		17,752	17,839	18,641	18,726	18,965	18,959	18,882	18,432	18,239	-13.71%	18,493		Var. Total		
Residential	16,387	16,032	15,403	14,734	13,273	15,486	-5.71%	13,132	13,094	13,764	13,787	14,052	14,051	13,966	13,622	13,484	-15.89%	13,661	-13.67%	Licensees		
Multi-Fam. & Apts.	1,236	1,231	1,217	1,161	1,049	1,191		1,041	1,013	1,014	993	1,008	1,008	1,009	1,019	1,057	-14.13%	1,018		-13.88%		
Commercial & Indus.	868	870	853	864	791	843		779	823	852	872	881	869	877	862	878	0.92%	855				
Land & Lots	2,925	3,004	2,992	2,912	2,678	2,882		2,800	2,909	3,011	3,074	3,024	3,031	3,030	2,929	2,820	-6.13%	2,959				
New Listings (All)	4,331	3,842	3,830	2,718	2,547	50,653	-14.35%	3,588	3,467	4,537	4,324	4,102	4,273	4,147	3,674	4,026	4.79%	36,138	-13.04%			
New Listings (SF&C)	3,656	3,161	3,212	2,284	2,142	42,773	-14.46%	2,987	2,845	3,849	3,642	3,560	3,678	3,539	3,172	3,401	7.59%	30,673	-12.70%			
Lender Involved-Listings	17.96%	18.86%	26.31%	26.19%	31.76%	19.58%	28.06%	23.79%	20.77%	17.13%	14.61%	15.45%	15.02%	16.25%	13.02%	17.32%	-8.17%	17.19%	-1.09%			
Expirations	1,741	1,789	1,926	1,897	2,628	1,804	-6.75%	1,671	1,332	1,425	1,249	1,203	1,516	1,384	1,596	1,547	-13.53%	1,436	-14.99%			
Cancelled (SF & C)	815	861	830	607	657	782	-9.38%	658	591	633	659	589	635	653	629	660	-23.34%	634	-21.73%			
Pending Sales																						
New (SF & C)	1,862	1,553	1,587	1,148	1,215	1,739	-12.06%	1,441	1,452	1,782	2,214	2,064	2,171	2,115	1,975	1,929	24.21%	1,905	1.31%			
New (Monthly) -Total	2,012	1,710	1,714	1,298	1,336	1,899	-13.07%	1,511	1,586	1,955	2,392	2,226	2,306	2,260	2,115	2,071	21.11%	2,047	-0.08%			
BOM (in Month)	575	629	691	414	635	668	-10.44%	696	581	658	583	605	679	641	608	634	0.79%	632	-9.47%			
Waiting To Close	3,094	2,852	2,620	2,386	2,169	2,932	-6.63%	2,444	2,669	2,861	3,626	3,814	3,696	3,477	3,423	3,346	17.32%	3,262	4.83%			
Closings:																						
Total Sold Properties	1,904	1,773	1,637	1,270	1,426	20,323	-16.49%	999	1,230	1,501	1,501	1,801	2,128	2,121	1,936	1,952	10.10%	15,169	-5.13%			
\$ Volume (000's)	\$306,164	\$272,167	\$242,365	\$178,965	\$194,747	\$3,216,750	-22.52%	\$122,362	\$155,071	\$199,244	\$199,397	\$271,245	\$336,140	\$339,438	\$303,609	\$290,559	6.76%	2,217,064	-14.75%			
Single Family	1,606	1,449	1,334	1,079	1,142	16,881	-14.66%	826	1,028	1,251	1,247	1,499	1,774	1,820	1,633	1,638	13.04%	12,716	-4.58%			
\$ Volume (000's)	\$269,027	\$228,045	\$203,638	\$153,936	\$157,553	\$2,767,247	-21.31%	\$99,997	\$134,700	\$171,618	\$173,407	\$235,598	\$299,758	\$301,083	\$264,451	\$253,554	11.19%	1,934,166	-14.12%			
Avg. DOM	77	78	81	85	79	83	-2.50%	89	89	81	84	84	79	79	73	79	1.28%	81	-2.50%			
Avg. Price	\$167,514	\$157,381	\$152,652	\$142,665	\$137,962	\$163,927	-7.79%	\$121,062	\$131,031	\$137,185	\$139,059	\$157,170	\$168,973	\$165,430	\$161,942	\$154,795	-1.64%	\$152,105	-10.00%			
Median Price	\$135,000	\$128,000	\$121,250	\$113,000	\$100,000	\$130,000	-3.35%	\$88,750	\$100,950	\$112,900	\$118,000	\$130,000	\$134,950	\$132,000	\$130,000	\$130,000	1.56%	\$125,000	-7.06%			
Condominiums	170	200	165	100	137	1,891	-23.72%	97	101	138	141	180	199	182	195	186	-7.00%	1,419	-4.70%			
\$ Volume (000's)	\$24,184	\$29,678	\$27,080	\$16,639	\$23,132	\$279,416	-21.07%	\$17,240	\$12,098	\$19,588	\$17,774	\$25,251	\$24,930	\$27,263	\$30,639	\$24,132	-18.69%	198,916	-6.42%			
Avg. DOM	87	109	95	99	114	106	14.91%	149	108	125	122	113	113	156	120	107	-1.83%	123	14.91%			
Avg. Price	\$142,256	\$148,389	\$164,120	\$166,386	\$168,848	\$147,761	3.48%	\$177,736	\$119,782	\$141,944	\$126,060	\$140,285	\$125,274	\$149,795	\$157,125	\$129,741	-12.57%	\$140,180	-1.81%			
Median Price	\$116,726	\$120,000	\$129,000	\$117,000	\$123,500	\$120,000	0.00%	\$129,000	\$97,000	\$123,950	\$110,500	\$120,750	\$105,000	\$124,175	\$120,000	\$115,250	-3.96%	\$116,000	-3.33%			
Lender Involved -Sales	26.69%	25.83%	34.69%	39.61%	43.86%	29.92%		49.51%	48.18%	41.40%	39.65%	29.32%	24.53%	24.18%	22.40%	20.19%	-21.84%	31.24%	14.47%			
Multi-Family (2-4)	57	62	72	56	70	758	-17.88%	51	66	71	64	51	78	55	58	59	-4.84%	553	-1.25%			
\$ Volume (000's)	\$4,214	\$4,327	\$3,549	\$2,759	\$3,708	\$49,410	-38.75%	\$2,202	\$3,050	\$2,463	\$2,828	\$3,067	\$4,015	\$4,061	\$4,184	\$3,790	-12.41%	29,660	-24.71%			
Apartments (5+)	9	3	5	4	7	96	-10.28%	5	3	3	3	7	20	3	7	5	66.67%	56	-30.00%			
\$ Volume (000's)	\$1,365	\$1,150	\$816	\$1,993	\$2,216	\$20,065	-43.56%	\$696	\$390	\$782	\$559	\$732	\$620	\$445	\$993	\$1,001	-12.96%	6,218	-58.66%			
Commercial/Invest	18	12	16	11	17	177	-30.86%	5	11	14	14	15	15	12	6	15	25.00%	107	-19.55%			
\$ Volume (000's)	\$3,493	\$3,447	\$2,778	\$2,395	\$2,954	\$39,866	-38.49%	\$1,409	\$1,506	\$1,401	\$1,968	\$3,177	\$2,956	\$2,453	\$836	\$3,305	-4.12%	19,011	-40.10%			
Farms & Acreage	2	3	1	1	3	33	-38.89%	1	3	0	1	3	3	3	1	7	133.33%	22	-21.43%			
\$ Volume (000's)	\$530	\$984	\$240	\$75	\$688	\$10,146	-46.07%	\$155	\$657	\$0	\$220	\$937	\$689	\$1,028	\$325	\$2,033	106.61%	6,044	-33.89%			
Construction Lots	42	44	44	19	50	487	-34.01%	14	18	24	31	46	39	46	36	42	-4.55%	296	-20.86%			
\$ Volume (000's)	\$3,351	\$4,536	\$4,264	\$1,169	\$4,496	\$50,599	-37.88%	\$662	\$2,670	\$3,391	\$2,641	\$2,483	\$3,172	\$3,106	\$2,180	\$2,744	-39.51%	23,049	-43.33%			