MLS of Greater Cincinnati **Revised: 22-October-2007**

MLS Monthly Update

2006 - 2007	AUGUST	SEPT	OCT	NOV	DEC	2006 Total/Avg Full Year	Jan-Dec Variance 05 -'06	2007 JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEP	% Sept Variance 06 -'07	2007 YTD Total/Avg	Jan-Sept Variance 06 -'07
Membership:																			
Offices	705	703	708	706	704	694		709	712	714	711	709	709	712	715	709	0.85%	711	
Licensees	6,123	6,110	6,102	6,107	6,063	6,015		6,014	6,026	6,057	6,038	6,039	6,040	6,021	6,044	6,003	-1.75%	6,031	
Active Inventory	**21,507**	**20,962**	**20,934**	**20,417**	**18,268**	19,669		**19,118**	**19,120**	**20,086**	**21,143**	**22,053**	**22,713**	**22,920**	**22,984**	**22,758**	8.57%	21,433	
Residential	16,924	16,554	16,425	15,787	14,053	15,363		14,634	14,628	15,455	16,347	17,107	17,719	17,880	17,884	17,595	6.29%	16,583	
Multi-Fam. & Apts.	1,476	1,372	1,353	1,365	1,218	1,304		1,246	1,237	1,288	1,369	1,437	1,497	1,520	1,518	1,522	10.93%	1,404	
Commercial & Indus.	758	720	773	789	730	713		801	829	866	841	867	838	841	865	888	23.33%	848	
Land & Lots	2,349	2,316	2,383	2,476	2,267	2,288		2,437	2,426	2,477	2,586	2,642	2,659	2,679	2,717	2,753	18.87%	2,597	
New Listings	5,634	4,986	5,025	4,056	3,101	62,126		5,121	3,986	5,900	5,917	6,009	5,907	5,462	5,360	4,439	-10.97%	48,101	
Expirations	1,642	2,228	2,043	1,996	3,029	1,756	27.38%	1,803	1,585	1,656	1,702	1,562	1,717	1,837	1,759	2,204	-1.08%	1,758	12.96%
Cancelled (SF & C)	1,157	1,075	1,013	822	717	877	35.18%	817	536	786	831	932	959	1,042	1,021	1,015	-5.58%	882	-0.38%
Pending Sales																			
New (SF & C)	2,393	1,961	1,967	1,656	1,430	2,155	-4.32%	1,922	1,791	2,363	2,378	2,442	2,292	2,261	2,120	1,629	-16.93%	2,133	-7.72%
New (Monthly) -Total	2,622	2,201	2,214	1,840	1,619	2,446	-5.40%	2,161	1,962	2,586	2,594	2,668	2,502	2,498	2,354	1,804	-18.04%	2,348	-10.77%
Pending	*2,114*	*1,832*	*1,759*	*1,509*	*1,285*			*1,831*	*1,712*	*2,201*	*2,256*	*2,222*	*1,965*	*1,833*	*1,845*	*1,498*			
Sold	*499*	*356*	*442*	*316*	*325*			*316*	*237*	*372*	*330*	*432*	*526*	*644*	*486*	*298*			
Other (C,W,E)	*9*	*13*	*13*	*15*	*9*			*14*	*13*	*13*	*8*	*14*	*11*	*21*	*23*	*8*			
BOM (in Month)	806	669	719	678	605	722		1,037	588	793	838	811	662	843	747	677	1.20%	777	
Waiting To Close	3,390	3,267	3,037	2,814	2,501	3,502		2,947	3,197	3,533	3,832	3,748	3,442	3,353	3,120	2,934	-10.19%	3,345	

Closings:	AUGUST	SEPT	OCT	NOV	DEC	2006 Total/Avg	Jan-Dec Variance 05 -'06	2007 JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEP	% Sept Variance 06 -'07	2007 YTD Total/Avg	Jan-Sept Variance 06 -'07
Total Sold Properties	2,762	2,200	2,173	1,904	1,852	27,570	-5.54%	1,536	1,663	2,136	2,140	2,513	2,620	2,297	2,366	1,849	-15.95%	19,120	-11.65%
$ Volume (000's)	$493,578	$384,364	$360,114	$326,188	$317,448	$4,803,115	-6.07%	$234,040	$267,628	$368,750	$353,799	$436,346	$499,931	$426,503	$408,636	$302,612	-21.27%	$3,298,244	-13.19%
Single Family	2,257	1,814	1,774	1,538	1,510	22,389	-4.69%	1,213	1,354	1,751	1,745	2,057	2,136	1,868	1,940	1,511	-16.70%	15,575	-11.34%
$ Volume (000's)	$416,974	$330,990	$307,447	$271,589	$266,944	$4,057,333	-6.31%	$193,133	$226,664	$310,859	$304,544	$369,698	$430,812	$364,075	$351,305	$252,592	-23.69%	$2,803,682	-12.69%
Avg. DOM	68	74	75	76	81	72	9.42% *	85	85	87	80	78	76	73	73	79	6.76%	79	12.23%
Avg. Price	$184,747	$182,464	$173,307	$176,586	$176,784	$181,220	-1.70% *	$159,219	$167,403	$177,532	$174,524	$179,727	$201,691	$194,901	$181,085	$167,169	-8.38%	$180,012	-1.53%
Median Price	$145,000	$144,375	$139,900	$137,350	$139,000	$145,000	-1.02% *	$131,000	$137,000	$138,000	$142,000	$144,900	$157,900	$152,900	$145,950	$139,500	-3.38%	$144,000	
Condominiums	294	217	205	175	169	2,826	-7.74%	157	161	201	223	275	294	245	232	192	-11.52%	1,980	-13.04%
$ Volume (000's)	$46,715	$33,003	$31,208	$26,166	$27,255	$439,675	0.96%	$20,270	$21,782	$26,738	$31,245	$40,610	$43,960	$34,214	$32,613	$27,825	-15.69%	$279,257	-21.35%
Avg. DOM	86	79	89	78	98	85	9.70% *	102	96	97	101	96	90	88	82	100	26.58%	94	12.30%
Avg. Price	$158,894	$152,086	$152,236	$149,520	$161,271	$155,582	9.43% *	$129,110	$135,290	$133,026	$140,113	$147,671	$149,524	$139,651	$140,572	$144,920	-4.71%	$141,039	-9.55%
Median Price	$127,250	$118,000	$122,500	$124,500	$123,500	$126,000	3.71% *	$114,000	$118,000	$120,500	$119,000	$125,500	$131,750	$117,395	$118,450	$121,500	2.97%	$121,900	
Multi-Family (2-4)	103	77	89	90	81	1,066	-4.74%	74	67	86	79	74	73	89	82	65	-15.58%	689	-14.52%
$ Volume (000's)	$11,353	$6,756	$8,212	$9,346	$8,294	$106,246	-15.65%	$7,193	$5,965	$7,955	$7,043	$6,465	$6,107	$7,687	$7,464	$5,920	-12.37%	$61,799	-23.13%
Apartments (5+)	12	13	8	11	10	110	6.80%	9	8	15	7	5	10	9	7	8	-38.46%	78	-3.70%
$ Volume (000's)	$3,731	$2,980	$1,285	$2,213	$3,191	$32,473	3.52%	$2,969	$1,357	$6,333	$2,480	$1,479	$3,945	$2,098	$4,428	$1,859	-37.62%	$26,948	4.51%
Commercial/Invest	16	14	19	20	17	213	-17.44%	21	23	26	14	24	22	20	20	24	71.43%	194	23.57%
$ Volume (000's)	$4,452	$3,633	$5,048	$4,522	$5,043	$50,749	-9.53%	$3,252	$5,221	$6,387	$3,511	$6,468	$7,115	$10,234	$4,449	$5,515	51.80%	$52,152	44.32%
Farms & Acreage	4	6	5	1	2	52	0.00%	3	2	7	2	2	9	6	4	3	-50.00%	38	-13.64%
$ Volume (000's)	$2,640	$1,569	$2,046	$255	$922	$22,657	48.54%	$1,080	$450	$2,165	$378	$1,350	$2,178	$3,016	$1,299	$494	-68.51%	$12,410	-36.14%
Construction Lots	76	59	73	69	63	914	-17.06%	59	48	50	70	76	76	60	81	46	-22.03%	566	-20.17%
$ Volume (000's)	$7,713	$5,434	$4,868	$12,097	$5,799	$93,982	-20.97%	$6,143	$6,190	$8,313	$4,597	$10,276	$5,814	$5,178	$7,078	$8,407	54.71%	$61,996	-12.95%