

MLS of Greater Cincinnati - Single Family and Condo - New vs Existing Sales - Revised: July 24, 2009

Closings:	2008							2008 Total/Avg YTD	Jan-Dec Variance '07-'08	2009						% June Variance '08-'09	2009 Total/Avg YTD	Jan-June Variance '08-'09	
	May	June	July	Aug	Sept	Oct	Nov			Dec	Jan	Feb	Mar	Apr	May				June
Single Family - Total	1,722	1,771	1,682	1,606	1,449	1,334	1,079	1,142	16,881	-14.66%	826	1,028	1,251	1,246	1,498	1,760	-0.62%	7,609	-11.41%
\$ Volume (000's)	\$295,853	\$340,697	\$311,080	\$269,027	\$228,044	\$203,638	\$153,936	\$157,553	\$2,767,248	-21.31%	\$99,998	\$134,700	\$171,619	\$173,388	\$235,460	\$297,196	-12.77%	\$1,112,360	-22.97%
Avg. DOM	84	84	76	77	78	81	85	79	83	4.33% *	89	89	81	84	84	79	-5.87%	83	-3.67%
Avg. Price	\$171,808	\$192,376	\$184,946	\$167,514	\$157,380	\$152,652	\$142,665	\$137,962	\$163,927	-7.79% *	\$121,062	\$131,031	\$137,186	\$139,155	\$157,183	\$168,861	-12.22%	\$146,190	-13.04%
Median Price	\$143,570	\$147,500	\$141,100	\$135,000	\$128,000	\$121,500	\$113,000	\$100,000	\$130,000	-2.62% *	\$88,750	\$100,950	\$112,900	\$118,000	\$130,000	\$134,900	-8.54%	\$120,000	-10.11%
Single Family - Existing	1,620	1,684	1,563	1,537	1,377	1,261	1,009	1,085	15,899	-13.09%	784	976	1,198	1,191	1,425	1,694	0.59%	7,268	-9.90%
\$ Volume (000's)	\$265,764	\$308,010	\$271,182	\$244,205	\$204,036	\$180,363	\$133,032	\$139,687	\$2,444,093	-19.42%	\$88,699	\$120,446	\$157,427	\$155,990	\$211,644	\$279,556	-9.24%	\$1,013,761	-20.28%
Avg. DOM	79	80	75	75	74	78	82	76	80	6.28% *	86	87	80	81	81	76	-5.00%	81	-2.89%
Avg. Price	\$164,052	\$182,904	\$173,501	\$158,884	\$148,174	\$143,032	\$131,845	\$128,744	\$153,726	-7.29% *	\$113,136	\$123,408	\$131,408	\$130,974	\$148,522	\$165,027	-9.77%	\$139,483	-11.51%
Median Price	\$138,000	\$143,900	\$136,000	\$130,000	\$125,000	\$116,500	\$103,500	\$95,000	\$125,000	-2.34% *	\$80,750	\$93,750	\$107,700	\$112,900	\$125,000	\$130,450	-9.35%	\$115,000	-10.16%
Single Family - New	102	87	119	69	72	73	70	57	982	-33.96%	42	52	53	55	73	66	-24.14%	341	-34.67%
\$ Volume (000's)	\$30,088	\$32,687	\$39,898	\$24,822	\$24,008	\$23,275	\$20,904	\$17,865	\$323,155	-33.12%	\$11,299	\$14,254	\$14,193	\$17,398	\$23,816	\$17,640	-46.03%	\$98,598	-42.80%
Avg. DOM	159	155	98	124	154	128	125	142	130	-0.07% *	142	128	92	143	145	150	-3.23%	134	-0.67%
Avg. Price	\$294,984	\$375,709	\$335,275	\$359,742	\$333,451	\$318,830	\$298,633	\$313,427	\$329,078	1.28% *	\$269,021	\$274,109	\$267,786	\$316,321	\$326,242	\$267,271	-28.86%	\$289,145	-12.44%
Median Price	\$230,750	\$254,000	\$259,900	\$249,000	\$276,977	\$279,900	\$224,950	\$241,050	\$249,125	2.69% *	\$212,500	\$222,735	\$226,520	\$244,387	\$240,690	\$216,750	-14.67%	\$229,000	-5.61%
Condominiums - Total	199	169	184	170	200	165	100	137	1,891	-23.72%	97	101	138	141	180	196	15.98%	853	-8.77%
\$ Volume (000's)	\$28,244	\$26,684	\$26,718	\$24,183	\$29,678	\$27,088	\$16,639	\$23,132	\$279,425	-21.07%	\$17,240	\$12,098	\$19,588	\$17,774	\$25,251	\$24,530	-8.07%	\$116,482	-11.75%
Avg. DOM	109	122	110	87	109	95	99	114	106	11.74% *	149	108	125	123	113	114	-6.27%	120	9.70%
Avg. Price	\$141,929	\$157,896	\$145,205	\$142,256	\$148,389	\$164,169	\$166,386	\$168,848	\$147,766	3.48% *	\$177,736	\$119,782	\$141,944	\$126,060	\$140,285	\$125,153	-20.74%	\$136,556	-3.26%
Median Price	\$120,000	\$125,000	\$121,720	\$116,452	\$120,000	\$129,000	\$117,000	\$123,500	\$120,000	-1.70% *	\$129,000	\$97,000	\$123,950	\$110,500	\$120,750	\$105,450	-15.64%	\$113,875	-5.10%
Condominiums - Existing	170	140	166	147	173	133	78	99	1,568	-24.47%	68	86	111	122	150	173	23.57%	710	-8.03%
\$ Volume (000's)	\$22,308	\$19,893	\$22,386	\$18,838	\$22,342	\$17,793	\$9,797	\$13,360	\$205,384	-23.83%	\$8,812	\$9,259	\$14,445	\$14,078	\$19,472	\$19,969	0.38%	\$86,036	-14.70%
Avg. DOM	100	100	102	82	108	86	89	105	97	16.84% *	139	96	120	107	105	110	10.00%	111	14.32%
Avg. Price	\$131,223	\$142,095	\$134,853	\$128,150	\$129,146	\$133,781	\$125,606	\$134,954	\$130,985	0.85% *	\$129,593	\$107,664	\$130,139	\$115,393	\$129,815	\$115,429	-18.77%	\$121,178	-7.26%
Median Price	\$117,000	\$118,450	\$113,750	\$111,300	\$113,200	\$114,000	\$106,000	\$103,000	\$111,275	-1.09% *	\$100,975	\$90,200	\$109,900	\$100,000	\$115,500	\$99,500	-16.00%	\$101,000	-10.22%
Condominiums - New	29	29	18	23	27	32	22	38	323	-19.85%	29	15	27	19	30	23	-20.69%	143	-12.27%
\$ Volume (000's)	\$5,936	\$6,791	\$4,332	\$5,345	\$7,335	\$9,295	\$6,841	\$9,772	\$74,040	-12.23%	\$8,428	\$2,839	\$5,143	\$3,696	\$5,779	\$4,561	-32.84%	\$30,446	-2.16%
Avg. DOM	162	226	183	122	115	132	133	136	152	-3.79% *	174	180	147	223	151	144	-36.28%	166	-1.62%
Avg. Price	\$204,686	\$234,178	\$240,674	\$232,409	\$271,685	\$290,467	\$310,969	\$257,152	\$229,227	9.51% *	\$290,622	\$189,256	\$190,477	\$194,550	\$192,633	\$198,297	-15.32%	\$212,909	11.52%
Median Price	\$161,225	\$173,900	\$204,787	\$185,330	\$184,000	\$202,050	\$243,500	\$190,950	\$176,500	9.63% *	\$208,329	\$135,881	\$167,000	\$176,795	\$154,450	\$175,900	1.15%	\$167,000	3.73%
Sing-Fam & Condo - Total	1,921	1,940	1,866	1,776	1,649	1,499	1,179	1,279	18,772	-15.67%	923	1,129	1,389	1,387	1,678	1,956	0.82%	8,462	-11.15%
\$ Volume (000's)	\$324,096	\$367,381	\$337,798	\$293,210	\$257,722	\$230,726	\$170,575	\$180,685	\$3,046,672	-21.28%	\$117,238	\$146,798	\$191,208	\$191,162	\$260,711	\$321,726	-12.43%	\$1,228,842	-22.03%
Avg. DOM	86	87	80	78	82	82	86	83	85	5.06% *	95	91	85	88	87	82	-5.39%	87	-1.94%
Avg. Price	\$168,712	\$189,372	\$181,028	\$165,096	\$156,290	\$153,920	\$144,677	\$141,270	\$162,299	-6.66% *	\$127,018	\$130,025	\$137,659	\$137,824	\$155,370	\$164,481	-13.14%	\$145,219	-12.24%
Median Price	\$140,450	\$145,000	\$140,000	\$132,250	\$128,000	\$122,750	\$114,000	\$102,513	\$128,900	-1.60% *	\$93,000	\$100,000	\$114,000	\$117,450	\$129,900	\$130,000	-10.34%	\$119,500	-8.78%
Sing-Fam & Condo - Exist	1,790	1,824	1,729	1,684	1,550	1,394	1,087	1,184	17,467	-14.25%	852	1,062	1,309	1,313	1,575	1,867	2.36%	7,978	-9.74%
\$ Volume (000's)	\$288,072	\$327,904	\$293,568	\$263,043	\$226,378	\$198,156	\$142,829	\$153,048	\$2,649,477	-19.78%	\$97,511	\$129,705	\$171,872	\$170,068	\$231,116	\$299,525	-8.65%	\$1,099,798	-19.87%
Avg. DOM	81	82	78	76	78	79	83	78	81	7.18% *	90	88	83	83	83	79	-2.92%	84	-1.11%
Avg. Price	\$160,934	\$179,772	\$169,790	\$156,201	\$146,050	\$142,149	\$131,397	\$129,263	\$151,685	-6.46% *	\$114,449	\$122,133	\$131,300	\$129,526	\$146,740	\$160,431	-10.76%	\$137,854	-11.22%
Median Price	\$135,000	\$140,000	\$133,750	\$128,000	\$124,250	\$115,750	\$104,000	\$95,895	\$123,000	-2.30% *	\$85,000	\$93,750	\$108,163	\$111,275	\$124,400	\$127,900	-8.64%	\$113,500	-9.85%
Sing-Fam & Condo - New	131	116	137	92	99	105	92	95	1,305	-30.95%	71	67	80	74	103	89	-23.28%	484	-29.34%
\$ Volume (000's)	\$36,024	\$39,478	\$44,230	\$30,168	\$31,344	\$32,570	\$27,746	\$27,637	\$397,195	-30.01%	\$19,727	\$17,093	\$19,336	\$21,094	\$29,595	\$22,201	-43.76%	\$129,044	-36.59%
Avg. DOM	160	173	109	124	143	129	127	140	136	-0.45% *	155	140	111	164	147	148	-14.07%	144	0.34%
Avg. Price	\$274,994	\$340,326	\$322,846	\$327,909	\$316,606	\$310,186	\$301,583	\$290,917	\$304,364	1.36% *	\$277,844	\$255,112	\$241,694	\$285,055	\$287,327	\$249,446	-26.70%	\$266,621	-10.25%
Median Price	\$220,500	\$229,473	\$250,274	\$239,000	\$259,900	\$265,318	\$226,500	\$227,215	\$229,000	4.14% *	\$212,250	\$203,000	\$211,465	\$228,872	\$219,950	\$199,915	-12.88%	\$213,228	-3.03%