

MLS of Greater Cincinnati - Single Family and Condo - New vs Existing Sales - Revised: Jan. 28, 2008

Closings:	2006		2006 Total/Avg Full Year	Jan-Dec Variance '05-'06	2007												2007 Total/Avg YTD	% Dec Variance '06-'07	2007 Total/Avg YTD	Jan-Dec Variance '06-'07
	Nov	Dec			Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec				
Single Family - Total	1,538	1,510	22,389	-4.69%	1,213	1,354	1,751	1,745	2,059	2,136	1,868	1,943	1,519	1,551	1,425	1,214	-19.60%	19,778	-11.66%	
\$ Volume (000's)	\$271,589	\$266,944	\$4,057,333	-6.31%	\$193,133	\$226,664	\$310,937	\$304,544	\$371,869	\$430,812	\$364,075	\$352,022	\$253,542	\$262,408	\$238,326	\$207,470	-22.28%	\$3,515,801	-13.35%	
Avg. DOM	76	81	72	9.70%	86	85	87	80	78	76	72	73	79	79	80	84	3.73%	79	10.47%	
Avg. Price	\$176,586	\$176,784	\$181,220	-1.70%	\$159,219	\$167,403	\$177,577	\$174,524	\$180,607	\$201,691	\$194,901	\$181,174	\$166,914	\$169,186	\$167,246	\$170,898	-3.33%	\$177,763	-1.91%	
Median Price	\$137,200	\$139,000	\$145,000	-1.02%	\$131,000	\$137,000	\$138,000	\$142,000	\$144,950	\$157,900	\$152,900	\$146,000	\$138,843	\$131,750	\$131,500	\$127,500	-8.27%	\$140,500		
Single Family - Existing	1,403	1,342	20,429	-3.36%	1,091	1,243	1,586	1,626	1,926	1,993	1,735	1,831	1,413	1,431	1,317	1,101	-17.96%	18,293	-10.46%	
\$ Volume (000's)	\$225,717	\$211,325	\$3,454,011	-5.30%	\$158,855	\$193,514	\$260,515	\$268,046	\$328,947	\$378,576	\$316,870	\$314,423	\$221,006	\$221,406	\$203,039	\$168,103	-20.45%	\$3,033,300	-12.18%	
Avg. DOM	73	76	67	10.45%	79	82	81	77	74	70	69	70	76	76	76	80	5.26%	75	11.68%	
Avg. Price	\$160,882	\$157,470	\$169,074	-2.00%	\$145,605	\$155,683	\$164,259	\$164,850	\$170,793	\$189,953	\$182,634	\$171,722	\$156,409	\$154,721	\$154,168	\$152,682	-3.04%	\$165,818	-1.93%	
Median Price	\$128,500	\$130,750	\$137,000	-0.72%	\$123,000	\$129,750	\$129,550	\$137,000	\$138,500	\$151,000	\$144,000	\$139,900	\$131,500	\$125,000	\$124,900	\$119,500	-8.60%	\$134,000		
Single Family - New	135	168	1,960	-16.63%	122	111	165	119	133	143	133	112	106	120	108	113	-32.74%	1,485	-24.23%	
\$ Volume (000's)	\$45,872	\$55,619	\$603,322	-11.71%	\$34,278	\$33,150	\$50,423	\$36,498	\$42,922	\$52,235	\$47,205	\$37,599	\$32,536	\$41,002	\$35,286	\$39,367	-29.22%	\$482,501	-20.03%	
Avg. DOM	108	124	119	11.87%	144	113	146	128	140	152	118	121	120	120	127	127	2.42%	131	9.96%	
Avg. Price	\$339,792	\$331,067	\$307,817	5.90%	\$280,968	\$298,645	\$305,591	\$306,707	\$322,720	\$365,281	\$354,922	\$335,704	\$306,943	\$341,687	\$326,726	\$348,380	5.23%	\$324,916	5.55%	
Median Price	\$273,069	\$244,413	\$245,694	5.40%	\$226,843	\$242,500	\$252,000	\$228,000	\$243,900	\$270,762	\$270,000	\$253,233	\$252,515	\$267,925	\$257,051	\$256,000	4.74%	\$250,000		
Condominiums - Total	175	169	2,826	-7.74%	157	161	201	223	275	294	245	233	194	190	168	137	-18.93%	2,478	-12.31%	
\$ Volume (000's)	\$26,166	\$27,255	\$439,676	0.96%	\$20,270	\$21,782	\$26,738	\$31,245	\$40,610	\$43,960	\$34,214	\$32,822	\$28,108	\$28,275	\$23,109	\$22,597	-17.09%	\$353,730	-19.55%	
Avg. DOM	78	98	85	10.03%	102	96	98	101	96	90	88	82	100	90	93	118	20.68%	95	12.30%	
Avg. Price	\$149,521	\$161,271	\$155,582	9.43%	\$129,110	\$135,290	\$133,025	\$140,113	\$147,671	\$149,523	\$139,651	\$140,866	\$144,886	\$148,814	\$137,556	\$164,945	2.28%	\$142,748	-8.25%	
Median Price	\$124,500	\$123,500	\$126,000	3.71%	\$114,000	\$118,000	\$120,500	\$119,000	\$125,500	\$131,750	\$117,395	\$118,900	\$121,500	\$123,500	\$125,000	\$143,000	15.79%	\$122,550		
Condominiums - Existing	141	129	2,299	-9.91%	129	140	175	184	236	241	208	200	162	155	142	104	-19.38%	2,076	-9.70%	
\$ Volume (000's)	\$18,032	\$17,647	\$307,446	-7.86%	\$15,662	\$16,794	\$21,807	\$22,787	\$31,715	\$33,643	\$25,681	\$25,561	\$22,082	\$20,122	\$18,447	\$15,341	-13.06%	\$269,643	-12.30%	
Avg. DOM	73	81	74	11.40%	93	84	94	83	82	74	79	69	83	81	88	99	22.22%	83	11.88%	
Avg. Price	\$127,883	\$136,795	\$133,730	2.28%	\$121,413	\$119,956	\$124,614	\$123,845	\$134,385	\$139,596	\$123,465	\$127,805	\$136,310	\$129,821	\$129,910	\$147,510	7.83%	\$129,886	-2.87%	
Median Price	\$110,000	\$114,500	\$115,000	0.09%	\$104,000	\$114,500	\$115,000	\$111,000	\$118,875	\$120,000	\$110,000	\$109,500	\$119,450	\$112,000	\$119,250	\$125,000	9.17%	\$114,000		
Condominiums - New	34	40	527	3.13%	28	21	26	39	39	53	37	33	32	35	26	33	-17.50%	402	-23.72%	
\$ Volume (000's)	\$8,135	\$9,608	\$132,230	29.87%	\$4,608	\$4,988	\$4,931	\$8,458	\$8,895	\$10,317	\$8,534	\$7,261	\$6,026	\$8,152	\$4,662	\$7,256	-24.48%	\$84,087	-36.41%	
Avg. DOM	96	152	131	1.33%	141	173	121	187	180	160	138	167	187	129	121	178	17.11%	158	20.85%	
Avg. Price	\$239,253	\$240,207	\$250,910	25.93%	\$164,573	\$237,514	\$189,641	\$216,863	\$228,068	\$194,664	\$230,641	\$220,025	\$188,304	\$232,924	\$179,317	\$219,891	-8.46%	\$209,172	-16.63%	
Median Price	\$187,200	\$158,125	\$187,160	14.82%	\$158,300	\$176,825	\$181,473	\$177,238	\$190,515	\$171,296	\$201,650	\$184,000	\$127,981	\$194,000	\$155,770	\$165,000	4.35%	\$177,310		
Sing-Fam & Condo - Total	1,713	1,679	25,215	-5.04%	1,370	1,515	1,952	1,968	2,334	2,430	2,113	2,176	1,713	1,741	1,593	1,351	-19.54%	22,256	-11.74%	
\$ Volume (000's)	\$297,755	\$294,199	\$4,497,009	-5.65%	\$213,403	\$248,445	\$337,675	\$335,789	\$412,479	\$474,771	\$398,289	\$384,844	\$281,650	\$290,683	\$261,435	\$230,067	-21.80%	\$3,869,531	-13.95%	
Avg. DOM	76	83	73	9.68%	87	86	88	82	80	78	74	74	81	81	81	88	5.77%	81	10.69%	
Avg. Price	\$173,821	\$175,223	\$178,347	-0.64%	\$155,769	\$163,990	\$172,989	\$170,625	\$176,726	\$195,379	\$188,495	\$176,858	\$164,419	\$166,963	\$164,115	\$170,294	-2.81%	\$173,865	-2.51%	
Median Price	\$135,000	\$136,900	\$142,000	-0.39%	\$128,700	\$134,250	\$135,000	\$138,400	\$141,500	\$153,885	\$145,250	\$141,600	\$136,000	\$129,900	\$130,000	\$128,900	-5.84%	\$138,000		
Sing-Fam & Condo - Exist	1,544	1,471	22,728	-4.07%	1,220	1,383	1,761	1,810	2,162	2,234	1,943	2,031	1,575	1,586	1,459	1,205	-18.08%	20,369	-10.38%	
\$ Volume (000's)	\$243,749	\$228,971	\$3,761,457	-5.51%	\$174,517	\$210,308	\$282,322	\$290,834	\$360,662	\$412,219	\$342,551	\$339,984	\$243,088	\$241,528	\$221,486	\$183,444	-19.88%	\$3,302,943	-12.19%	
Avg. DOM	73	76	68	10.49%	81	82	82	77	75	71	70	70	77	76	77	82	6.80%	76	11.71%	
Avg. Price	\$157,868	\$155,657	\$165,499	-1.51%	\$143,047	\$152,066	\$160,319	\$160,682	\$166,819	\$184,521	\$176,300	\$167,397	\$154,342	\$152,288	\$151,807	\$152,236	-2.20%	\$162,155	-2.02%	
Median Price	\$126,700	\$128,260	\$134,550	-0.33%	\$119,000	\$127,500	\$126,000	\$133,000	\$134,360	\$147,000	\$138,500	\$135,000	\$130,000	\$124,000	\$124,500	\$120,000	-6.44%	\$130,000		
Sing-Fam & Condo - New	169	208	2,487	-13.10%	150	132	191	158	172	196	170	145	138	155	134	146	-29.81%	1,887	-24.13%	
\$ Volume (000's)	\$54,007	\$65,228	\$735,552	-6.32%	\$38,886	\$38,137	\$55,353	\$44,956	\$51,816	\$62,552	\$55,738	\$44,860	\$38,562	\$49,155	\$39,949	\$46,623	-28.52%	\$566,588	-22.97%	
Avg. DOM	106	129	121	10.03%	143	122	143	143	149	154	122	131	136	122	126	139	7.07%	137	12.47%	
Avg. Price	\$319,565	\$313,594	\$295,759	7.81%	\$259,241	\$288,920	\$289,807	\$284,530	\$301,258	\$319,145	\$327,873	\$309,377	\$279,433	\$317,128	\$298,124	\$319,338	1.83%	\$300,258	1.52%	
Median Price	\$254,900	\$232,050	\$234,900	4.35%	\$215,000	\$221,467	\$240,000	\$215,000	\$225,959	\$244,900	\$240,961	\$234,293	\$225,265	\$236,400	\$237,888	\$230,355	-0.73%	\$231,000		