

MLS Monthly Update

2005 - 2006	DEC	2005 Total/Avg	Jan-Dec Variance 04 -'05	2006												% Dec Variance 05 -'06	2006 YTD Total/Avg	Jan-Dec Variance 05 -'06	2007 JAN	% Jan Variance 06 -'07
				JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUGUST	SEPT	OCT	NOV	DEC					
Membership:																				
Offices	671	647		675	676	684	686	689	697	700	705	703	708	706	704	4.92%	694		709	5.04%
Licenseses	5,823	5,722		5,827	5,851	5,914	5,953	5,995	6,063	6,069	6,123	6,110	6,102	6,107	6,063	4.12%	6,015		6,014	3.21%
Active Inventory	15,887	16,055		16,873	17,431	18,284	19,120	20,135	20,809	21,283	21,507	20,962	20,934	20,417	18,268	14.99%	19,669		19,118	13.31%
Residential	12,245	12,364		12,990	13,495	14,257	14,972	15,767	16,349	16,786	16,924	16,554	16,425	15,787	14,053	14.77%	15,363		14,634	12.66%
Multi-Fam. & Apts.	1,065	1,004		1,127	1,137	1,184	1,281	1,333	1,397	1,409	1,476	1,372	1,353	1,365	1,218	14.37%	1,304		1,246	10.56%
Commercial & Indus.	570	552		619	659	664	679	705	728	728	758	720	773	789	730	28.07%	713		801	29.40%
Land & Lots	2,007	2,136		2,137	2,140	2,179	2,188	2,330	2,335	2,360	2,349	2,316	2,383	2,476	2,267	12.95%	2,288		2,437	14.04%
New Listings	2,979	56,546		5,149	4,740	5,911	5,566	6,230	6,136	5,592	5,634	4,986	5,025	4,056	3,101	4.10%	62,126		5,121	-0.54%
Expirations	2,372	1,379	11.79%	1,377	1,288	1,446	1,479	1,273	1,669	1,607	1,642	2,228	2,043	1,996	3,029	27.70%	1,756	27.38%	1,803	30.94%
Pending Sales																				
New (SF & C)	1,379	2,252	3.53%	1,959	2,051	2,632	2,425	2,629	2,461	2,294	2,393	1,961	1,967	1,656	1,430	3.70%	2,155	-4.32%	1,922	-1.89%
New (Monthly) -Total	1,601	2,586	2.79%	2,251	2,372	3,000	2,677	3,035	2,893	2,627	2,622	2,201	2,214	1,840	1,619	1.12%	2,446	-5.40%	2,161	-4.00%
Pending	1,270			1,922	2,087	2,531	2,342	2,569	2,237	1,949	2,114	1,832	1,759	1,509	1,285				1,831	
Sold	323			310	277	456	321	453	648	665	499	356	442	316	325				316	
Other (C,W,E)	8			19	8	13	14	13	8	13	9	13	13	15	9				14	
BOM (in Month)	551	661		632	565	774	732	873	828	781	806	669	719	678	605	9.80%	722		1,037	64.08%
Waiting To Close	2,735	3,995		3,256	3,686	4,064	4,225	4,304	3,793	3,690	3,390	3,267	3,037	2,814	2,501	-8.56%	3,502		2,947	-9.49%
Closings:																				
2005 Total/Avg Jan-Dec Variance 04 -'05																				
2006																				
JAN FEB MAR APR MAY JUNE JULY AUGUST SEPT OCT NOV DEC																				
Total Sold Properties	1,983	29,188	3.41%	1,560	1,900	2,527	2,420	2,780	3,028	2,464	2,762	2,199	2,175	1,904	1,847	-6.86%	27,566	-5.56%	1,528	-2.05%
\$ Volume (000's)	\$345,678	\$5,113,718	7.65%	\$270,976	\$300,989	\$431,010	\$408,885	\$484,569	\$566,118	\$458,876	\$493,578	\$384,204	\$359,948	\$326,181	\$316,154	-8.54%	\$4,801,488	-6.11%	\$232,907	-14.05%
Single Family	1,542	23,491	3.64%	1,241	1,498	2,010	1,950	2,288	2,459	2,050	2,257	1,813	1,775	1,538	1,505	-2.40%	22,384	-4.71%	1,209	-2.58%
\$ Volume (000's)	\$279,676	\$4,330,638	7.38%	\$222,655	\$246,785	\$357,897	\$336,252	\$414,036	\$483,747	\$402,017	\$416,974	\$330,829	\$307,700	\$271,589	\$265,651	-5.02%	\$4,056,132	-6.34%	\$192,643	-13.48%
Avg. DOM	70	66	-0.58%	73	79	77	70	67	64	66	68	74	75	76	81	15.71%	72	9.42% *	85	16.44%
Avg. Price	\$181,373	\$184,353	3.61%	\$179,416	\$164,743	\$178,058	\$172,437	\$180,960	\$196,725	\$196,106	\$184,747	\$182,476	\$173,352	\$176,586	\$176,512	-2.68%	\$181,207	-1.71% *	\$159,341	-11.19%
Median Price	\$143,500	\$146,500	2.40%	\$135,000	\$135,000	\$143,000	\$142,025	\$150,500	\$157,000	\$153,000	\$145,000	\$144,250	\$139,900	\$137,350	\$139,000	-3.14%	\$145,000	-1.02% *	\$131,000	-2.96%
Condominiums	231	3,063	7.14%	146	214	271	265	296	331	243	294	217	206	175	169	-26.84%	2,827	-7.70%	155	6.16%
\$ Volume (000's)	\$39,447	\$435,495	14.43%	\$23,051	\$32,659	\$42,220	\$40,806	\$45,694	\$54,861	\$36,038	\$46,715	\$33,003	\$30,790	\$26,159	\$27,255	-30.91%	\$439,249	0.86%	\$20,032	-13.10%
Avg. DOM	76	77	9.97%	92	95	97	72	75	74	92	86	79	91	78	98	28.95%	85	10.01% *	101	9.78%
Avg. Price	\$170,767	\$142,179	6.81%	\$157,885	\$152,610	\$155,792	\$153,984	\$154,370	\$165,744	\$148,306	\$158,894	\$152,086	\$149,464	\$149,478	\$161,271	-5.56%	\$155,376	9.28% *	\$129,239	-18.14%
Median Price	\$136,250	\$121,490	3.57%	\$129,500	\$127,500	\$119,250	\$130,000	\$125,000	\$132,000	\$128,000	\$127,250	\$118,000	\$122,625	\$124,500	\$123,500	-9.36%	\$126,000	3.71% *	\$114,000	-11.97%
Multi-Family (2-4)	99	1,119	-1.84%	84	86	104	83	78	119	72	103	77	89	90	81	-18.18%	1,066	-4.74%	74	-11.90%
\$ Volume (000's)	\$11,382	\$125,955	1.30%	\$9,715	\$7,746	\$8,833	\$7,541	\$8,556	\$12,240	\$7,654	\$11,353	\$6,756	\$8,212	\$9,346	\$8,294	-27.13%	\$106,246	-15.65%	\$7,193	-25.96%
Apartments (5+)	7	103	-4.63%	7	6	8	11	8	10	6	12	13	8	11	10	42.86%	110	6.80%	9	28.57%
\$ Volume (000's)	\$2,451	\$31,369	-22.08%	\$2,675	\$1,773	\$2,293	\$5,578	\$2,417	\$2,507	\$1,830	\$3,731	\$2,980	\$1,285	\$2,213	\$3,191	30.19%	\$32,473	3.52%	\$2,969	10.99%
Commercial/Invest	18	258	1.98%	18	14	21	17	24	19	14	16	14	19	20	17	-5.56%	213	-17.44%	20	11.11%
\$ Volume (000's)	\$2,815	\$56,095	14.51%	\$2,571	\$2,321	\$7,236	\$3,333	\$6,092	\$3,675	\$2,823	\$4,452	\$3,633	\$5,048	\$4,522	\$5,043	79.15%	\$50,749	-9.53%	\$3,132	21.82%
Farms & Acreage	3	52	-23.87%	6	7	7	4	2	5	3	4	6	5	1	2	-33.33%	52	0.00%	2	-66.67%
\$ Volume (000's)	\$504	\$15,253	-32.29%	\$3,376	\$1,355	\$5,000	\$2,130	\$1,150	\$1,491	\$723	\$2,640	\$1,569	\$2,046	\$255	\$922	82.94%	\$22,657	48.54%	\$795	-76.45%
Construction Lots	83	1,102	-2.56%	58	75	106	90	84	85	76	76	59	73	69	63	-24.10%	914	-17.06%	59	1.72%
\$ Volume (000's)	\$9,402	\$118,913	18.42%	\$6,933	\$8,350	\$7,532	\$13,245	\$6,624	\$7,597	\$7,790	\$7,713	\$5,434	\$4,868	\$12,097	\$5,799	-38.32%	\$93,982	-20.97%	\$6,143	-11.39%