

MLS Monthly Update

2005 - 2006	2006												% Dec Variance 05 -'06	2006 YTD Total/Avg	Jan-Dec Variance 05 -'06	2007		% Feb Variance 06 -'07	2007 YTD Total/Avg	Jan-Feb Variance 06 -'07
	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUGUST	SEPT	OCT	NOV	DEC				JAN	FEB			
Membership:																				
Offices	675	676	684	686	689	697	700	705	703	708	706	704	4.92%	694		709	712	5.33%	711	
Licensees	5,827	5,851	5,914	5,953	5,995	6,063	6,069	6,123	6,110	6,102	6,107	6,063	4.12%	6,015		6,014	6,026	2.99%	6,020	
Active Inventory	16,873	17,431	18,284	19,120	20,135	20,809	21,283	21,507	20,962	20,934	20,417	18,268	14.99%	19,669		19,118	19,120	9.69%	19,119	
Residential	12,990	13,495	14,257	14,972	15,767	16,349	16,786	16,924	16,554	16,425	15,787	14,053	14.77%	15,363		14,634	14,628	8.40%	14,631	
Multi-Fam. & Apts.	1,127	1,137	1,184	1,281	1,333	1,397	1,409	1,476	1,372	1,353	1,365	1,218	14.37%	1,304		1,246	1,237	8.80%	1,242	
Commercial & Indus.	619	659	664	679	705	728	728	758	720	773	789	730	28.07%	713		801	829	25.80%	815	
Land & Lots	2,137	2,140	2,179	2,188	2,330	2,335	2,360	2,349	2,316	2,383	2,476	2,267	12.95%	2,288		2,437	2,426	13.36%	2,432	
New Listings	5,149	4,740	5,911	5,566	6,230	6,136	5,592	5,634	4,986	5,025	4,056	3,101	4.10%	62,126		5,121	3,986	-15.91%	4,554	
Expirations	1,377	1,288	1,446	1,479	1,273	1,669	1,607	1,642	2,228	2,043	1,996	3,029	27.70%	1,756	27.38%	1,803	1,585	23.06%	1,694	27.13%
Pending Sales																				
New (SF & C)	1,959	2,051	2,632	2,425	2,629	2,461	2,294	2,393	1,961	1,967	1,656	1,430	3.70%	2,155	-4.32%	1,922	1,791	-12.68%	1,857	-7.41%
New (Monthly) -Total	2,251	2,372	3,000	2,677	3,035	2,893	2,627	2,622	2,201	2,214	1,840	1,619	1.12%	2,446	-5.40%	2,161	1,962	-17.28%	2,062	-10.82%
Pending	1,922	2,087	2,531	2,342	2,569	2,237	1,949	2,114	1,832	1,759	1,509	1,285				1,831	1,712			
Sold	310	277	456	321	453	648	665	499	356	442	316	325				316	237			
Other (C,W,E)	19	8	13	14	13	8	13	9	13	13	15	9				14	13			
BOM (in Month)	632	565	774	732	873	828	781	806	669	719	678	605	9.80%	722		1,037	588	4.07%	813	
Waiting To Close	3,256	3,686	4,064	4,225	4,304	3,793	3,690	3,390	3,267	3,037	2,814	2,501	-8.56%	3,502		2,947	3,197	-13.27%	3,072	
Closings:																				
Total Sold Properties	1,560	1,900	2,527	2,420	2,780	3,028	2,464	2,762	2,199	2,175	1,904	1,847	-6.86%	27,566	-5.56%	1,530	1,659	-12.68%	3,189	-7.83%
\$ Volume (000's)	\$270,976	\$300,989	\$431,010	\$408,885	\$484,569	\$566,118	\$458,876	\$493,578	\$384,204	\$359,948	\$326,181	\$316,154	-8.54%	\$4,801,488	-6.11%	\$233,216	\$267,200	-11.23%	\$500,416	-12.51%
Single Family	1,241	1,498	2,010	1,950	2,288	2,459	2,050	2,257	1,813	1,775	1,538	1,505	-2.40%	22,384	-4.71%	1,210	1,354	-9.61%	2,564	-6.39%
\$ Volume (000's)	\$222,655	\$246,785	\$357,897	\$336,252	\$414,036	\$483,747	\$402,017	\$416,974	\$330,829	\$307,700	\$271,589	\$265,651	-5.02%	\$4,056,132	-6.34%	\$192,823	\$226,662	-8.15%	\$419,485	-10.64%
Avg. DOM	73	79	77	70	67	64	66	68	74	75	76	81	15.71%	72	9.42% *	85	85	7.59%	85	11.43%
Avg. Price	\$179,416	\$164,743	\$178,058	\$172,437	\$180,960	\$196,725	\$196,106	\$184,747	\$182,476	\$173,352	\$176,586	\$176,512	-2.68%	\$181,207	-1.71% *	\$159,358	\$167,402	1.61%	\$163,606	-4.54%
Median Price	\$135,000	\$135,000	\$143,000	\$142,025	\$150,500	\$157,000	\$153,000	\$145,000	\$144,250	\$139,900	\$137,350	\$139,000	-3.14%	\$145,000	-1.02% *	\$131,000	\$137,000	1.48%	\$134,000	
Condominiums	146	214	271	265	296	331	243	294	217	206	175	169	-26.84%	2,827	-7.70%	156	159	-25.70%	315	-12.50%
\$ Volume (000's)	\$23,051	\$32,659	\$42,220	\$40,806	\$45,694	\$54,861	\$36,038	\$46,715	\$33,003	\$30,790	\$26,159	\$27,255	-30.91%	\$439,249	0.86%	\$20,161	\$21,502	-34.16%	\$41,664	-25.21%
Avg. DOM	92	95	97	72	75	74	92	86	79	91	78	98	28.95%	85	10.01% *	101	95	0.00%	98	4.47%
Avg. Price	\$157,885	\$152,610	\$155,792	\$153,984	\$154,370	\$165,744	\$148,306	\$158,894	\$152,086	\$149,464	\$149,478	\$161,271	-5.56%	\$155,376	9.28% *	\$129,239	\$135,235	-11.39%	\$132,266	-14.53%
Median Price	\$129,500	\$127,500	\$119,250	\$130,000	\$125,000	\$132,000	\$128,000	\$127,250	\$118,000	\$122,625	\$124,500	\$123,500	-9.36%	\$126,000	3.71% *	\$114,000	\$118,000	-7.45%	\$117,000	
Multi-Family (2-4)	84	86	104	83	78	119	72	103	77	89	90	81	-18.18%	1,066	-4.74%	74	65	-24.42%	139	-18.24%
\$ Volume (000's)	\$9,715	\$7,746	\$8,833	\$7,541	\$8,556	\$12,240	\$7,654	\$11,353	\$6,756	\$8,212	\$9,346	\$8,294	-27.13%	\$106,246	-15.65%	\$7,193	\$5,817	-24.90%	\$13,010	-25.49%
Apartments (5+)	7	6	8	11	8	10	6	12	13	8	11	10	42.86%	110	6.80%	9	8	33.33%	17	30.77%
\$ Volume (000's)	\$2,675	\$1,773	\$2,293	\$5,578	\$2,417	\$2,507	\$1,830	\$3,731	\$2,980	\$1,285	\$2,213	\$3,191	30.19%	\$32,473	3.52%	\$2,969	\$1,357	-23.46%	\$4,326	-2.74%
Commercial/Invest	18	14	21	17	24	19	14	16	14	19	20	17	-5.56%	213	-17.44%	20	23	64.29%	43	34.38%
\$ Volume (000's)	\$2,571	\$2,321	\$7,236	\$3,333	\$6,092	\$3,675	\$2,823	\$4,452	\$3,633	\$5,048	\$4,522	\$5,043	79.15%	\$50,749	-9.53%	\$3,132	\$5,221	124.95%	\$8,353	70.75%
Farms & Acreage	6	7	7	4	2	5	3	4	6	5	1	2	-33.33%	52	0.00%	2	2	-71.43%	4	-69.23%
\$ Volume (000's)	\$3,376	\$1,355	\$5,000	\$2,130	\$1,150	\$1,491	\$723	\$2,640	\$1,569	\$2,046	\$255	\$922	82.94%	\$22,657	48.54%	\$795	\$450	-66.79%	\$1,245	-73.68%
Construction Lots	58	75	106	90	84	85	76	76	59	73	69	63	-24.10%	914	-17.06%	59	48	-36.00%	107	-19.55%
\$ Volume (000's)	\$6,933	\$8,350	\$7,532	\$13,245	\$6,624	\$7,597	\$7,790	\$7,713	\$5,434	\$4,868	\$12,097	\$5,799	-38.32%	\$93,982	-20.97%	\$6,143	\$6,190	-25.87%	\$12,333	-19.30%