

MLS Monthly Update

2006 - 2007	2006		Jan-Dec Variance 05-'06	2007												% Dec Variance 06-'07	2007 YTD Total/Avg	Jan-Dec Variance 06-'07	
	NOV	DEC		Total/Avg Full Year	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEP	OCT	NOV				DEC
Membership:																			
Offices	706	704	694		709	712	714	711	709	709	712	715	709	686	697	705	0.14%	707	
Licensees	6,107	6,063	6,015		6,014	6,026	6,057	6,038	6,039	6,040	6,021	6,044	6,003	5,829	5,882	5,844	-3.61%	5,986	
Active Inventory	20,417	18,268	19,669		19,118	19,120	20,086	21,143	22,053	22,713	22,920	22,984	22,758	22,280	21,270	19,107	4.59%	21,296	
Residential	15,787	14,053	15,363		14,634	14,628	15,455	16,347	17,107	17,719	17,880	17,884	17,595	17,072	16,183	14,586	3.79%	16,424	
Multi-Fam. & Apts.	1,365	1,218	1,304		1,246	1,237	1,288	1,369	1,437	1,497	1,520	1,518	1,522	1,431	1,347	1,201	-1.40%	1,384	
Commercial & Indus.	789	730	713		801	829	866	841	867	838	841	865	888	900	894	781	6.99%	851	
Land & Lots	2,476	2,267	2,288		2,437	2,426	2,477	2,586	2,642	2,659	2,679	2,717	2,753	2,877	2,846	2,539	12.00%	2,637	
New Listings (All)	4,056	3,101	62,126		5,121	3,986	5,900	5,917	6,009	5,907	5,462	5,360	4,439	4,673	3,688	2,678	-13.64%	59,140	-4.81%
New Listings (SF&C)	3,323	2,561	53,077		4,262	3,340	5,004	5,084	5,162	5,013	4,627	4,529	3,711	3,912	3,110	2,252	-12.07%	50,006	-5.79%
Expirations	1,996	3,029	1,756	27.38%	1,803	1,585	1,656	1,702	1,562	1,717	1,837	1,759	2,204	2,205	2,048	3,142	3.73%	1,935	10.17%
Cancelled (SF & C)	822	717	877	35.18%	817	536	786	831	932	959	1,044	1,025	960	987	858	622	-13.25%	863	-1.56%
Pending Sales																			
New (SF & C)	1,656	1,430	2,155	-4.32%	1,922	1,791	2,363	2,378	2,442	2,292	2,261	2,120	1,629	1,814	1,522	1,198	-16.22%	1,978	-8.22%
New (Monthly) -Total	1,840	1,619	2,446	-5.40%	2,161	1,962	2,586	2,594	2,668	2,502	2,498	2,354	1,804	2,018	1,724	1,341	-17.17%	2,184	-10.69%
Pending	1,509	1,285			1,831	1,712	2,201	2,256	2,222	1,965	1,833	1,845	1,498	1,601	1,394	1,051			
Sold	316	325			316	237	372	330	432	526	644	486	298	398	315	282			
Other (C,W,E)	15	9			14	13	13	8	14	11	21	23	8	19	15	8			
BOM (in Month)	678	605	722		1,037	588	793	838	811	662	843	747	677	814	588	557	-7.93%	746	
Waiting To Close	2,814	2,501	3,502		2,947	3,197	3,533	3,832	3,748	3,442	3,353	3,120	2,934	2,784	2,539	2,245	-10.24%	3,140	
			2006	Jan-Dec	2007												% Dec	2007 YTD	Jan-Dec
	NOV	DEC	Total/Avg	Variance	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEP	OCT	NOV	DEC	Variance	Total/Avg	Variance
				05-'06													06-'07		06-'07
Closings:																			
Total Sold Properties	1,904	1,852	27,570	-5.54%	1,536	1,663	2,136	2,140	2,515	2,620	2,298	2,372	1,861	1,917	1,749	1,527	-17.55%	24,334	-11.74%
\$ Volume (000's)	\$326,188	\$317,448	\$4,803,115	-6.07%	\$234,040	\$267,628	\$368,829	\$353,799	\$438,517	\$499,931	\$427,109	\$410,278	\$304,125	\$311,405	\$284,362	\$250,816	-20.99%	\$4,150,838	-13.58%
Single Family	1,538	1,510	22,389	-4.69%	1,213	1,354	1,751	1,745	2,059	2,136	1,868	1,943	1,519	1,551	1,425	1,214	-19.60%	19,778	-11.66%
\$ Volume (000's)	\$271,589	\$266,944	\$4,057,333	-6.31%	\$193,133	\$226,664	\$310,937	\$304,544	\$371,870	\$430,812	\$364,075	\$352,023	\$253,542	\$262,407	\$238,326	\$207,470	-22.28%	\$3,515,803	-13.35%
Avg. DOM	76	81	72	9.42% *	85	85	87	80	78	76	73	73	79	79	80	85	4.94%	79	10.55%
Avg. Price	\$176,586	\$176,784	\$181,220	-1.70% *	\$159,219	\$167,403	\$177,577	\$174,524	\$180,607	\$201,691	\$194,901	\$181,175	\$166,914	\$169,186	\$167,246	\$170,898	-3.33%	\$177,763	-1.91%
Median Price	\$137,350	\$139,000	\$145,000	-1.02% *	\$131,000	\$137,000	\$138,000	\$142,000	\$145,000	\$157,900	\$152,900	\$146,000	\$138,843	\$131,750	\$131,500	\$127,250	-8.45%	\$140,500	-3.10%
Condominiums	175	169	2,826	-7.74%	157	161	201	223	275	294	245	233	194	190	168	137	-18.93%	2,478	-12.31%
\$ Volume (000's)	\$26,166	\$27,255	\$439,675	0.96%	\$20,270	\$21,782	\$26,738	\$31,245	\$40,610	\$43,960	\$34,214	\$32,822	\$28,108	\$28,274	\$23,109	\$22,597	-17.09%	\$353,730	-19.55%
Avg. DOM	78	98	85	9.70% *	102	96	97	101	96	90	88	82	100	90	93	118	20.41%	95	12.25%
Avg. Price	\$149,520	\$161,271	\$155,582	9.43% *	\$129,110	\$135,290	\$133,026	\$140,113	\$147,671	\$149,524	\$139,651	\$140,866	\$144,886	\$148,813	\$137,556	\$164,945	2.28%	\$142,748	-8.25%
Median Price	\$124,500	\$123,500	\$126,000	3.71% *	\$114,000	\$118,000	\$120,500	\$119,000	\$125,500	\$131,750	\$117,395	\$118,900	\$121,500	\$123,500	\$125,250	\$143,000	15.79%	\$122,550	-2.74%
Multi-Family (2-4)	90	81	1,066	-4.74%	74	67	86	79	74	73	89	83	65	82	76	75	-7.41%	923	-13.41%
\$ Volume (000's)	\$9,346	\$8,294	\$106,246	-15.65%	\$7,193	\$5,965	\$7,955	\$7,043	\$6,465	\$6,107	\$7,687	\$7,479	\$5,920	\$8,183	\$5,215	\$5,457	-34.21%	\$80,669	-24.07%
Apartments (5+)	11	10	110	6.80%	9	8	15	7	5	10	10	7	9	10	5	12	20.00%	107	-2.73%
\$ Volume (000's)	\$2,213	\$3,191	\$32,473	3.52%	\$2,969	\$1,357	\$6,333	\$2,480	\$1,479	\$3,945	\$2,711	\$4,428	\$2,089	\$1,105	\$3,328	\$3,328	4.29%	\$35,552	9.48%
Commercial/Invest	20	17	213	-17.44%	21	23	26	14	24	22	20	21	24	16	26	19	11.76%	256	20.19%
\$ Volume (000's)	\$4,522	\$5,043	\$50,749	-9.53%	\$3,252	\$5,221	\$6,387	\$3,511	\$6,468	\$7,115	\$10,234	\$5,149	\$5,515	\$3,069	\$6,012	\$2,882	-42.85%	\$64,815	27.72%
Farms & Acreage	1	2	52	0.00%	3	2	7	2	2	9	6	4	3	7	5	4	100.00%	54	3.85%
\$ Volume (000's)	\$255	\$922	\$22,657	48.54%	\$1,080	\$450	\$2,165	\$378	\$1,350	\$2,178	\$3,016	\$1,299	\$494	\$2,936	\$2,213	\$1,256	36.23%	\$18,815	-16.96%
Construction Lots	69	63	914	-17.06%	59	48	50	70	76	76	60	81	47	61	44	66	4.76%	738	-19.26%
\$ Volume (000's)	\$12,097	\$5,799	\$93,982	-20.97%	\$6,143	\$6,190	\$8,313	\$4,597	\$10,276	\$5,814	\$5,171	\$7,078	\$8,457	\$5,430	\$6,159	\$7,825	34.94%	\$81,453	-13.33%