



2009 CABR Education June—August

CABR Summer 2009 Evening CE CABR Members—Earn your full 30 hours for \$200

Evening classes are held at the Cincinnati Area Board of REALTORS, 14 Knollcrest Drive.

Class time is 6-9 p.m. for evening classes.

Fee is \$30 for individual classes, or sign-up in advance for all 10 classes,

CABR Members pay only \$200. Save \$100!

There is still a discount for non-members, regular price is \$400 - discounted price is \$300!

- * June 10 The Current Economy & Your Real Estate Business:
How to manage your business on a shoe string budget
- * June 17 FRAUD in Real Estate
- * June 24 Decks & Radon & Termites, Oh My!
- * July 1 Do You Want This Listing?
Seller counseling for pricing right!
- * July 8 Ethics: The Measure of Professionalism
Fulfills Ohio canon of ethics and NAR ethics requirements
- * July 15 Core Law—Legal Update
Fulfills Ohio core law requirement
- * July 22 Reducing New Risk in Fair Housing
Fulfills Ohio civil rights requirement
- * July 29 How to Warm Up a Cool Market
Create a prospecting plan that works
- * August 8 Cost vs. Value
Additions, Remodeling, Replacement and Market Value
- * August 12 Structural Issues That Can Affect Home Sales

Prefer ONLINE CE ???

Simply Visit
<http://cabr.theceshop.com>

REMEMBER
As a valued CABR member
receive a 10% Discount

Enter Promo Code:
REALTOR10

Go to www.cabr.org to register for classes, view the full calendar and description for each course and to register for on-line classes.

More Educational Opportunities at Your Cincinnati Area Board of REALTORS®

Date	Course Title	Time	Fee (CABR Member/Nonmember)
June 4 & 5	Salesperson 10-Hour Post Licensure	12—5 pm	\$80/\$95
June 9	Ohio Association of REALTORS Industry Update	9 am—12:15 pm	\$59 OAR members
June 9	Microsoft Outlook for Real Estate Professionals	1-4 pm	\$30/\$30
June 10	The Current Economy & Your Real Estate Business	6-9 pm	\$30/\$40
June 11	Raise Your Visibility with Reverse Mortgages	9 am—12 pm	\$30/\$40
June 12	Firearm Conceal Carry Class— part 1	8 am—1 pm	\$125 (no CE credit)
June 17	Core Law for Commercial Real Estate <i>Fulfills Ohio core law requirement</i>	9 am—12 pm	\$35/\$35
Jun 17	Fraud in Real Estate	6-9 pm	\$30/\$40
Jun 18	Essentials of Community Associations	9 am—4 pm	\$95 (includes lunch)
Jun 19	Firearm Conceal Carry Class—part 2	9 am—1 pm	
Jun 20	Firearm Conceal Carry—Shooting Range	12—2 pm	
Jun 23	Facebook 101	1-4 pm	\$30/\$40
Jun 24	Radon, Termites and Decks, Oh My!	6-9 pm	\$30/\$40
Jun 25	How to Attract More Buyers and Create More Sales	9 am—1 pm	\$30/\$40
Jul 1	Do You Want This Listing?	6-9 pm	\$30/\$40
Jul 7	Microsoft Publisher for Real Estate Professionals	1-4 pm	\$30/\$40
Jul 8	Ethics: The Measure of Professionalism <i>Fulfills Ohio canon of ethics and NAR ethics requirement</i>	6-9 pm	\$30/\$40
Jul 9	Cost vs Value: <i>Additions, Remodeling, Replacement And Market Value</i>	9 am – 12 pm	\$30/\$40
Jul 15	Core Law—Legal Update <i>Fulfills Ohio core law requirement</i>	6-9 pm	\$30/\$30
Jul 16	Short Sale Mock Transaction Held at Crossroads Community Church	12:30—4:30 pm	\$30/\$40
Jul 21	Microsoft PowerPoint for Real Estate Professionals	1-4 pm	\$30/\$40
Jul 22	Reducing New Risk in Fair Housing <i>Fulfills Ohio civil rights requirement and KY law requirement</i>	6-9 pm	\$30/\$40
Jul 23	Kentucky Core Course	9 am—4 pm	\$80/\$90
Jul 29&30	Senior Real Estate Specialist (SRES)	9 am—4 pm	\$399
Jul 29	How to Warm Up a Cool Market	6-9 pm	\$30/\$40
Jun 4 & 5	Salesperson 10-Hour Post Licensure	12—5 pm	\$80/\$95
Aug 4	Microsoft Excel for Real Estate Professionals	1-4 pm	\$30/\$40
Aug 5	Cost vs. Value <i>Additions, Remodeling, Replacement and Market Value</i>	6-9 pm	\$30/\$40
Aug 6	Home Staging To Market Homes	9 am—12 pm	\$30/\$40
Aug 12	Structural Issues That Can Affect Home Sales	6-9 pm	\$30/\$40
Aug 13	Twitter 101	1-4 pm	\$30/\$40
Aug 18	Advanced Microsoft Outlook for Real Estate	1-4 pm	\$30/\$40
Aug 25	Twitter 201	1-4 pm	\$30/\$40
Aug 26	Ethics for Commercial Real Estate	9 am—12 pm	\$35/\$45

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Choose from our great bundle packages or individual courses.

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10% SAVINGS**

**Full descriptions for each class are located on
the CABR website at www.cabr.org.
Click on CE Classes and go to CE Schedule.
Click on any class to access the description
and registration links.
Questions may be directed to Annette Chmiel,
CABR Director of Education at 513-842-3011**

